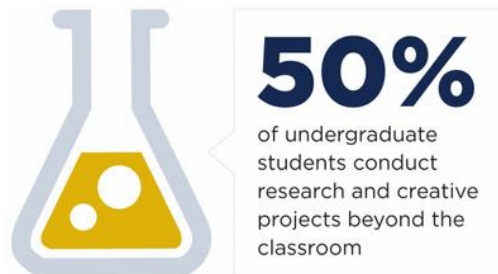


Research, Innovation, and Economic Engagement Around Food and Agriculture

Ryan Sharp, CEcD
Associate Director for Economic Engagement
UC Davis Venture Catalyst



About UC Davis



1st in the world for veterinary medicine



1st in the nation for agriculture



1st in the nation for launching women into STEM professions



5th among public universities in the U.S.



9th among U.S. institutions granting undergraduate degrees to students of color



11th among U.S. universities in the number of international scholars

Innovation & Technology Commercialization



Proof-of-Concept Funding
STAIR™ Grant



New Ventures Toolkit
START™ Program



Distributed Incubator Network
DRIVE™ Network



Economic Engagement
EECO™ Systems

EDA Regional Innovation Strategies Program

UCDAVIS
MIKE AND RENEE CHILD
INSTITUTE FOR INNOVATION
AND ENTREPRENEURSHIP

 **AgStart**

 **UNIVERSITY OF CALIFORNIA**
Agriculture and Natural Resources

Food, Ag, + Health Entrepreneurship Academy



Founder Education Series



THE VINE
THE VERDE INNOVATION NETWORK
FOR ENTREPRENEURSHIP

Industry Consortia



- Led by UC Davis Seed Biotechnology Center and SeedQuest
- Corporate affiliate research partnership program
- Industry and academic networking
- Technology and startup showcases
- Facilitated access to talent
- Research and discovery presentations
- Economic development connections

Incubator Partnership



- Partnership with international vegetable seed company
- Work space, wet lab space, greenhouse, and R&D equipment
- Biochemistry, molecular biology, and chemistry capabilities
- First and only wet lab incubation facility of its kind in the region
- Part of Venture Catalyst DRIVE™ Network of incubator facilities

Soft Landing Opportunities

UCDAVIS

VENTURE CATALYST

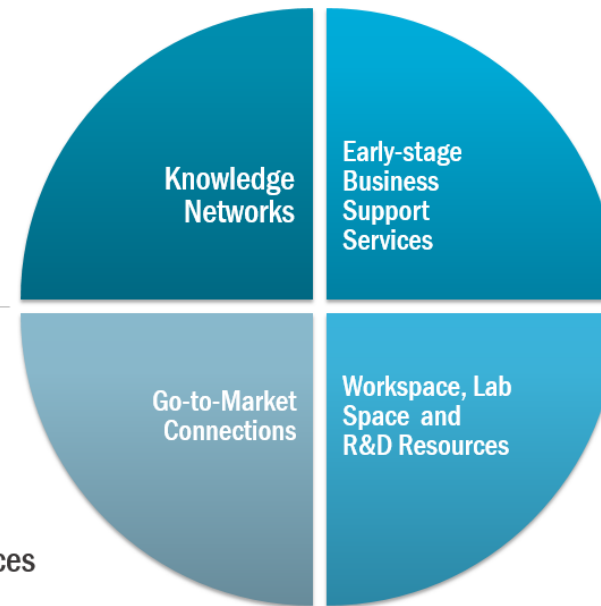
World-wide Accelerated Research
Partnership (WARP™) Program



UC Davis Chile Life Sciences Innovation Center
A part of Global Affairs

- ▶ Faculty
- ▶ Researchers
- ▶ Potential Advisors
- ▶ Student Talent

- ▶ Mentor Engagement
- ▶ Field Trials
- ▶ Potential Customers
- ▶ Corporate Partners
- ▶ Potential Funding Sources



- ▶ Pitch Coaching
- ▶ Market Research
- ▶ Incorporation Services
- ▶ Service Provider Connections

- ▶ Incubator Space
- ▶ Core Facility Services
- ▶ Specialized Technical Equipment

Corporate Engagement



- Conference research sponsor
- Summit content and site tour
- Strategic partnering meetings
- Startup showcase
- Innovator connections
- Private networking
- Exhibitor booth
- Hub for local and regional economic development partners

Guiding Food and Ag-Centric Strategies

Entrepreneurs and startups benefit from:

- Access to growers, producers, and processors for field trials and pilot programs within and outside the region
- Specialized entrepreneurial training and technical innovation resources
- Preparation and opportunities for facilitated connections to potential corporate partners and investors

Economic development professionals can work with universities to:

- Leverage network of connections to catalyze partnerships
- Align activities with interests around research, innovation, and economic engagement
- Creatively support soft landing opportunities where research, technology, and talent connections can be advantageous