

### Chapter I: The Phone Call

"We just finished touring a company in California. They want to build rockets, and launch them into space, and Texas is one of four states."

# In economic develompent, you see it all.

### Tell my wife ...

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Fantastic, but right now, we have 50 kids going berzerk in there.

#### Internal Site Selection Team

Boca Chica Beach

## Two weeks later, meeting with Elon himself.

The Project

Rocket Science

**Physics** 

**Equitorial Launches** 

# How do we convince our community leadership?

# The ED Brain Bank:

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Priority vs. Time vs. Resources

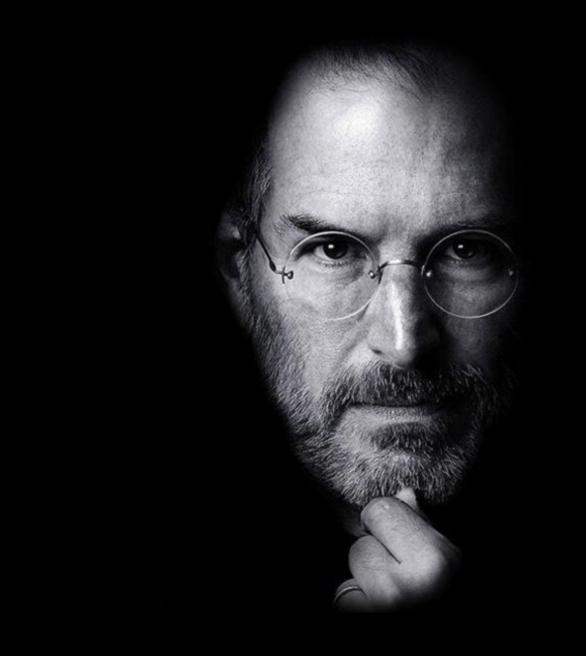
WHY?

Events of 2011

WHY?

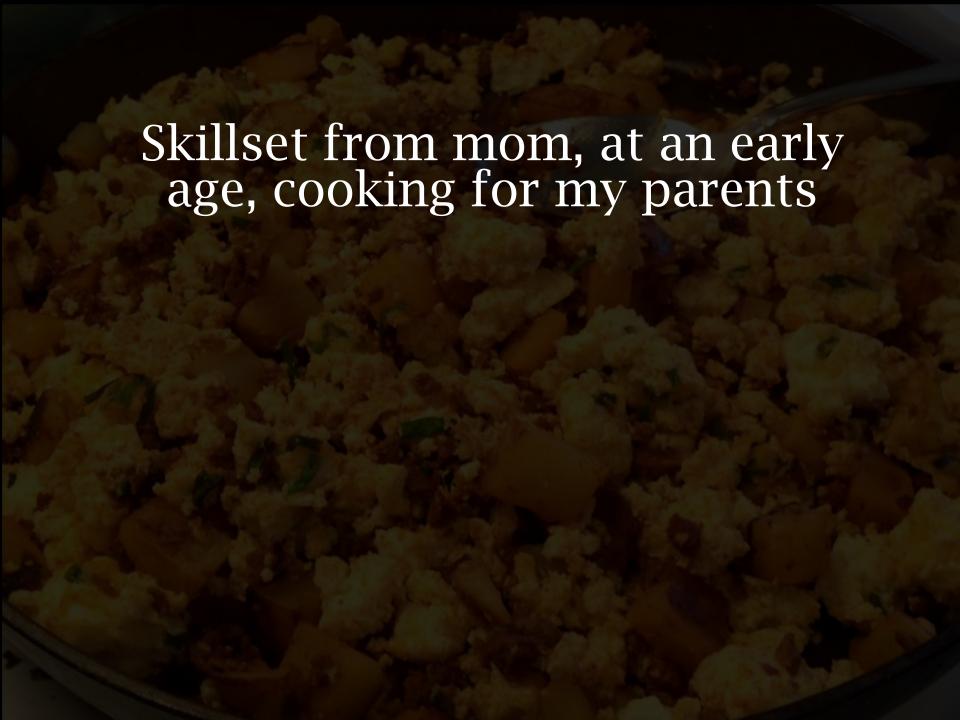




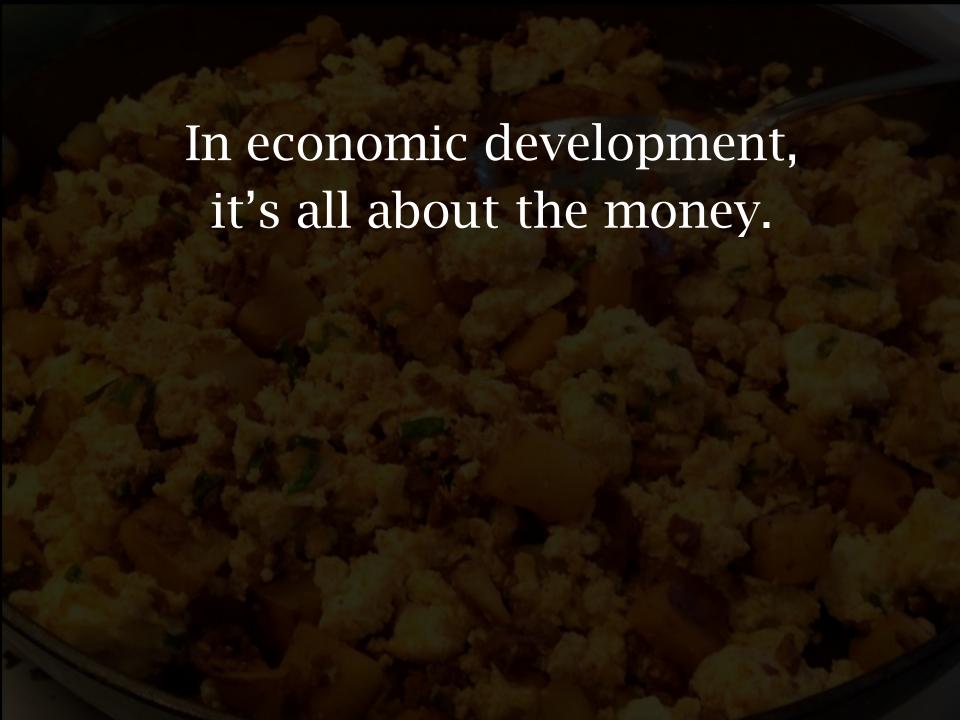


### Chapter II: Food Truck in a Dorm





# Marketing Recruitment **Building Relationships** Closing the Deal





### Chapter III: Land of the Free

### Little 'Ejido' in Northeast Mexico

### America ... land of the free, where dreams come true.

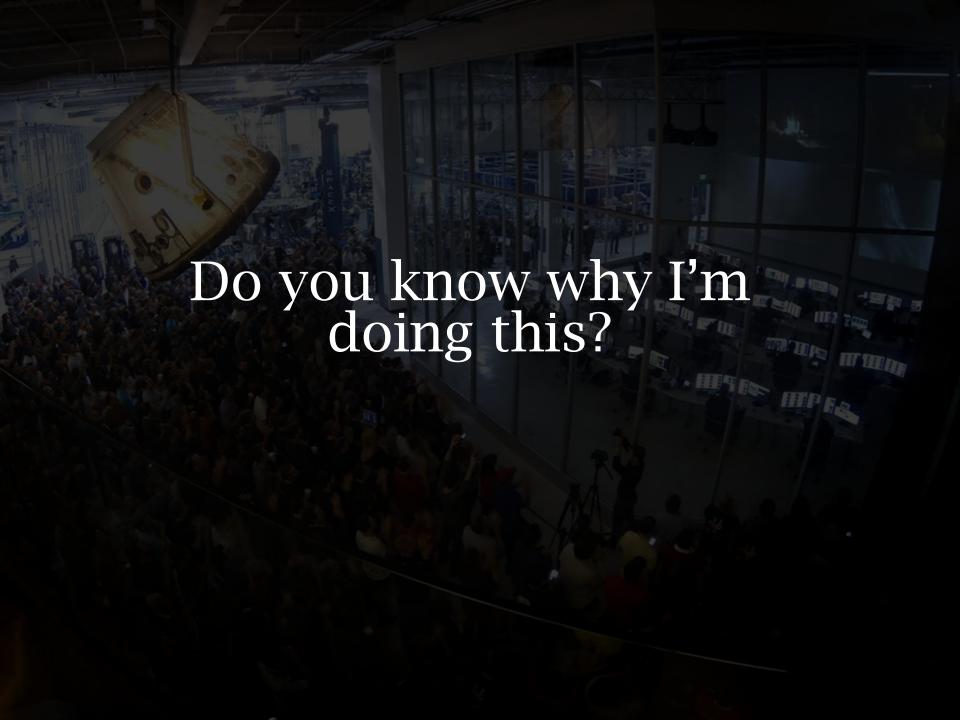


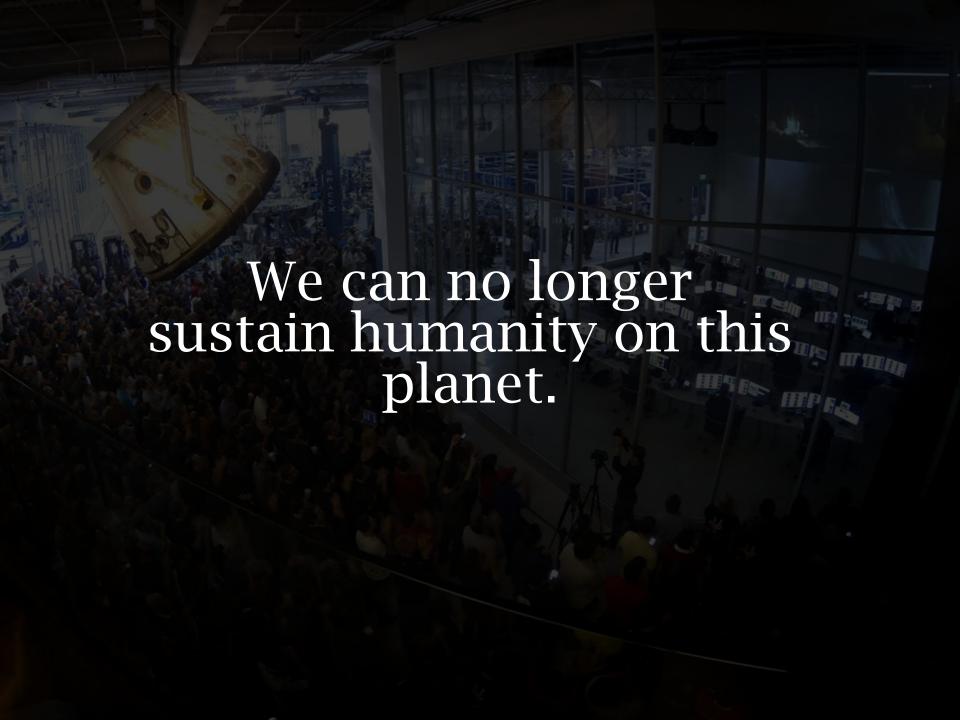




### Chapter IV: The Why?







# I'm going to colonize Mars.

### Context

### Deep space exploration

Artificial Intelligence

Autonomous Cars

Why

Why

How

Why

How

What

### Projects Specifications

Launching to Space

Colonizing Mars for Humanity

## Witnessed a genius explain to us the Why.

# "Complacency is the nemesis of progress."

"As long as you have your health, and not complacent, there's nothing you can't do."

"I came to this country to provide you an opportunity. Don't ever be complacent."

### Mexican immigrants



# World of economic development is changing

Are you?



## What are you waiting for?

