



SET YOUR **SITES** ON
ONTARIO
CANADA



THE ONTARIO INVESTMENT OFFICE

MAKING IT EASIER AND FASTER TO DO BUSINESS IN ONTARIO

The Business Concierge Services of the Ontario Investment Office (OIO) deliver customized insight and intelligence on taxes, regulations, incentives and immigration. We help investors and site selectors build relationships with all levels of government and across supply chains.

To support real estate requirements for greenfield investments, we offer streamlined and customized site selection services, including confidential property searches, and permit and approval coordination. We also offer pre-qualified premium sites through the Investment Ready: Certified Site Program, the first province-wide program of its kind in Canada.



The Ontario
Investment
Office

Soft Landing
Programs

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TOP 5 REASONS TO INVEST IN ONTARIO

We are a region that can offer low business costs while providing the maximum value. This is a place where collaboration with top-ranked universities and R&D facilities will help drive your progressive concepts to globally successful solutions quickly.

1. LOW BUSINESS COSTS



Ontario has the lowest overall business costs in the G7. Our R&D tax incentives can save your business upwards of 60%, while our general corporate income taxes are 4% lower than the G7 average.

2. SKILLED AND EDUCATED WORKFORCE



We have an abundance of talent, from the skilled trades to the most sophisticated areas of engineering and business. Our colleges and universities produce a steady output of high caliber graduates who are ready to tackle critical business challenges.

3. AN INNOVATIVE ENVIRONMENT



We aren't just ready for disruption, we are leading it. Our extensive network of universities, R&D facilities and supportive government bodies is ready to transform today's business challenges into tomorrow's opportunities.

4. ACCESS TO GLOBAL MARKETS



Daily two-way trade between Ontario and the U.S. is more than \$930 million. And our extensive transportation infrastructure of road, rail, air and seaway extends to reach global markets. In addition, the Canada and European Union Comprehensive Economic and Trade Agreement (CETA) will provide Canada access to the world's largest market, with more than 500 million people in countries with a combined GDP of \$20 trillion.

5. HIGH QUALITY OF LIFE



Change is hard enough; getting a business up and running in a different part of the world can be harder still. Our diverse communities, sophisticated lifestyle and tremendous opportunities for creative and personal growth will make the transition much easier for your clients.

ONTARIO'S FORMULA FOR SUCCESS

ONTARIO'S WORKFORCE

1

WELL EDUCATED:

67% of Ontario adults possess post-secondary education – a rate higher than any OECD country. And when it comes to IT professionals, that number rises to 85%.

2

SKILLED:

Ontario's 44 colleges and universities ensure that graduates have the skills and knowledge to not only perform but excel in business. We produce 40,000 STEM graduates every year.

3

DEPENDABLE:

The on-the-job average is ten years for manufacturing and eight years for other industries, which translates into lower training costs for companies.

4

ETHNICALLY DIVERSE:

In addition to English, Ontario's employees speak more than 200 languages and come from a variety of backgrounds. This means we can work with customers and suppliers anywhere in the world, in their preferred languages.

5

ONTARIO'S LOW TURNOVER RATES ARE GOOD FOR BUSINESS:

Ontario's investment in its workers pays off in today's economy. Lower turnover means lower labor costs and a more profitable business climate for companies in Ontario. Ontario workers have solid, practiced skills your clients can rely on.



FORWARD THINKING AND GROWING

When your clients invest in Ontario, they'll have access to the exemplary research and development expertise needed to take ideas to market while sharpening their competitive edge with the latest innovations in manufacturing. Ontario offers a unique environment of collaboration where R&D facilities, professional associations, academic institutions and private enterprise form a powerful innovation network.



RESEARCH FACILITIES, INCUBATORS AND ACCELERATORS

The list below is a small sample of the dozens of world-leading research facilities and innovation hubs found in Ontario:

THE FRAUNHOFER PROJECT CENTRE FOR COMPOSITES RESEARCH

This joint venture between Ontario's Western University and the Fraunhofer Institute of Chemical Technology develops and tests innovative lightweight materials and industrial scale advanced manufacturing processes.

THE WATERLOO CENTRE FOR INTELLIGENT ANTENNA AND RADIO SYSTEMS

The centre provides researchers with an inspiring exploration and development environment for innovation in all aspects of electromagnetic communication and sensing science and engineering.

THE AUTOMOTIVE CENTRE OF EXCELLENCE AT THE UNIVERSITY OF ONTARIO INSTITUTE OF TECHNOLOGY

This facility has one of the largest and most sophisticated climatic wind tunnels on the planet – where test winds reach speeds of 150 mph/240kph, temperatures range from -40°F to +140°F/-40°C to 60°C and relative humidity ranges from 5% to 95%.



THE WIND ENGINEERING, ENERGY AND ENVIRONMENT RESEARCH INSTITUTE (WINDEEE RI)

The WindEEE Dome at Western University in London, Ontario is the world's first three-dimensional wind testing chamber. It was designed to promote innovative research along with widespread collaborations across the globe in fields such as electric transmission, renewable energy and construction.

CanmetMATERIALS

With labs in Hamilton, Ontario and Calgary, Alberta, Canmet is the largest research centre in Canada dedicated to metals and materials fabrication, processing and evaluation.

MaRS

MaRS Discovery District in Toronto is one of the world's largest urban innovation hubs. It unites educators, researchers, scientists, entrepreneurs and business experts to accelerate innovation. MaRS gives entrepreneurs a dedicated space with access to business networks and capital.

COMMUNITECH

The Communitech Hub in Waterloo provides 80,000+ sq. ft. of space dedicated to collaboration and innovation between start-ups, global industry leaders, academic institutions and government. Communitech supports about 1,000 tech companies at various stages of growth and development.

PROVINCIAL INCENTIVES AND PROGRAMS

We know what it takes to be globally competitive for new investment projects. We offer an array of government incentive programs that can lower project costs and help your clients save on labor costs, R&D and expansion activities.

Here is just a sample of some of our more innovation-focused programs:

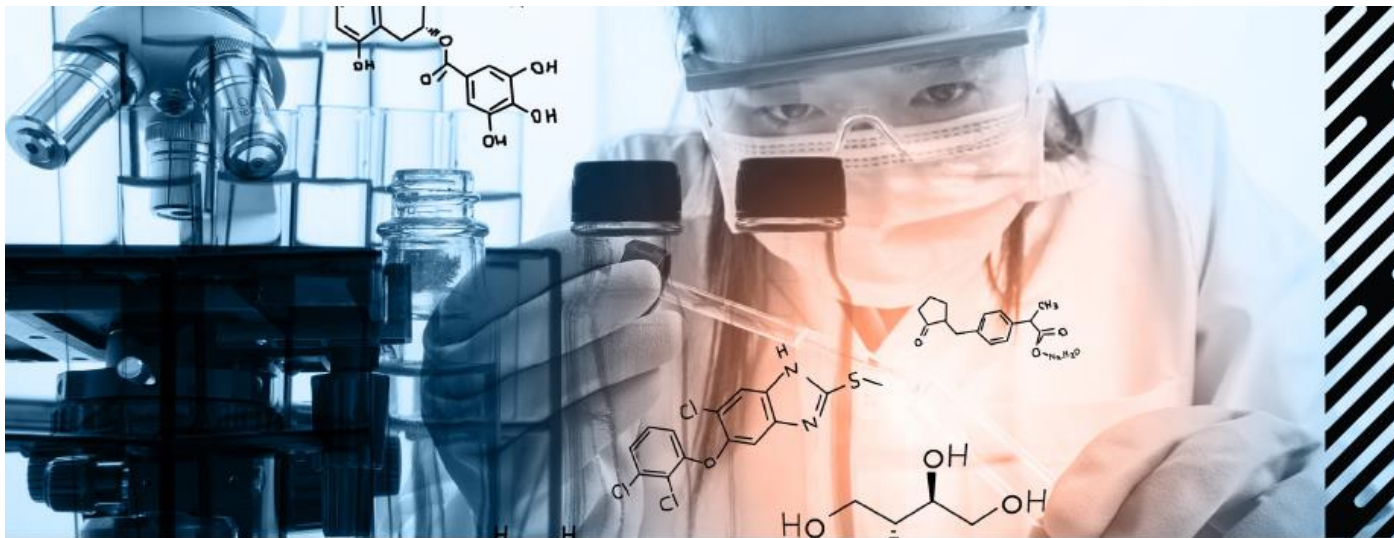
The Jobs and Prosperity Fund is a \$2-billion dollar fund that provides grant and loan funding for projects in advanced industries: (e.g. information technology, life sciences, advanced manufacturing) and food and beverage industries (e.g. food, beverage and bioproduct processing).

REGIONAL FUNDING PROGRAMS

Eastern and Southwestern Ontario Development Funds provide grant and loan funding for economic development in eastern and southwestern Ontario. The funds support projects that create jobs, encourage innovation, collaboration and cluster development and attract private sector investment.

Northern Ontario Heritage Fund Corporation programs offers the opportunity to invest in northern businesses and municipalities through conditional contributions, forgivable performance loans, term loans and loan guarantees.





GRANTS AND INCENTIVES FOR INNOVATION AND R&D

Scientific Research and Experimental Development is a tax incentive program that encourages businesses to conduct research and development in Canada. Combined with various provincial R&D credits, this program can reduce the after-tax cost by 40-60%.

Ontario Centres of Excellence (OCE) connects Ontario companies with the province's world-leading research institutions for increased productivity and commercialization. Through its partners, OCE offers several funding streams which help businesses improve productivity,

adopt cutting-edge technology and harness the power of high-performance computing.

For a complete list of programs visit
[InvestInOntario.com/incentives](https://www.investinontario.com/incentives)

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Thank you

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