Hollings Manufacturing Extension Partnership
Carroll Thomas, Director
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How Centers Work with Manufacturers

1. Initial Contact
   Group sessions, referral

2. Assessment
   Informal walk-through, detailed company analysis

3. Identify
   Find potential issues, define proposed project and approach for solving it

4. Negotiate
   Consult with company and sign project contract with fee paid to center

5. Project Execution
   Center staff, partner organization, and/or third party consultants

After completion, project follow-up by center to assure customer satisfaction and explore further project opportunities

Project impact data collected by contractor for NIST approximately 6 months after project completion
Grant to Enhance Working Effectiveness between Startups and Established Manufacturers

"An explicit systematic effort to connect SMEs and startups is required."

- Elisabeth Reynolds, MIT IPC, April 2015
We Connect NYS Manufacturers to Resources and Solutions

Whether you are getting off the ground, breaking into new markets, successfully taking new products from ideas to commercialization… you will need strategic agility, entrepreneurial tenacity, technological savvy and the right business and financial resources-

FuzeHub helps you put the pieces together!


Get the innovation, commercialization and business development help you need

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Thank You!

MEP Resources

- MEP Website (www.nist.gov/mep)
- MEP’s Enterprise Information System (https://meis.nist.gov)
- MEP Connect (https://mic.nist.gov)

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